# **Coaching Packages for Small Businesses**

For small businesses, those with a team of between 6-10 employees, coaching is all about the owner having a thought partner to support them in assessing, growing, or diversifying their business. Alongside this sits the desire to be a better leader, thereby moving toward creating a high-performance culture. EDGE Coaching Services has three affordable packages available to aid you in achieving your goals.

EDGE Coaching Service is happy to modify any package to meet bespoke needs of your business.

### **Packages**

#### Silver

### Our silver suite includes

- 12 coaching sessions over 4-6 months for the business owner
- Individual 180\* staff assessment about the business to assist with the coaching sessions
- A staff training session to outline the renewed focus or direction your company intends to travel and to garner feedback based on the proposed new direction

## Your return on investment is likely to achieve

- Increased awareness of self and how best to unlock potential
- Increased clarity on moving the business forward
- Improved relationships and engagement for the leader
- Increased innovation

### Gold

### The Gold Suite includes

- 12 coaching sessions over 4-6 months for the business owner
- Individual staff assessment about the business to assist with the coaching sessions
- Staff skills audit to support the efficiency of the company and assess any skills gaps
- 10 coaching session bundle for any staff member/s as directed by the Owner or Managing Director
- One staff training session to outline the renewed focus or direction the business intends to travel and to garner ideas and feedback

Your return of investment has the potential to achieve not only as for silver but also

- Increased employee self-worth within the business
- Improved satisfaction and retention
- Enhanced relationships and engagement between management and employers
- Improved performance and productivity
- Improved staff career development

### **Platinum**

- 12 coaching sessions over 4-6 months for the business owner
- Individual staff assessment about the business to assist with the coaching sessions
- Staff skills audit to support the efficiency of the company and assess any skills gaps
- 10 coaching session bundle for any staff member/s as directed by the Managing Director
- Implementation of a performance management system
- 2 staff training workshops on areas to be defined as necessary by the Managing Director
- 25% discount for any staff coaching required after the bundle has been utilised.
- Retainer for coaching support for a calendar year

Your return of investment has the potential to achieve not only as for silver and gold but also

- More time for the Managing Director to lead
- Employees who will go the extra mile
- Greater agility and adaptability
- Improved communication through the business
- Improved work ethic
- A high-performance company culture
- Increase in revenue
- Ongoing coaching support as the business evolves.